

### HISTORY OF THE CZECH NON-PROFIT SECTOR

1938 – 1989: lack of freedom, the rule of the communist regime, civil society activities oppressed, non-existing non-profit sector.

1990 – nowadays: building up and developing the civil society / non-profit sector (legal frame, developing donorship / fundraising activities, international partnerships). Inspiration taken from European and Anglo-Saxon models.

**2000 – 2014:** discussion on public benefit (status) and self-regulatory tools.

2014: AVPO ČR introduced the Seal of Reliability.

### DONORSHIP IN THE CZECH REPUBLIC

Rather **one-time donorship** is common (specific charity challenges, calls)

**Lack of professional fundraisers** - Fundraising not seen as a real / respected profession.

NGOs rather rely on state support (grants/subsides – a bigger amount of money once a time) than on individual / corporate donors. Result: **not enough resourses** to focus on fundraising on a better level.

Modern methods gaining popularity – donor portals, crowdfunding, Donor SMS), though not a significant source of money.

#### THE SEAL OF RELIABILITY - APPROACH

## **For** arguments:



- strengthening the transparency
- security for donors
- monitoring of efficiency and productivity (process audit)

# **Contra** arguments:



- dividing the sector into "better" x "worse" NGOs
- inaccessible for the smallest NGOs (entry requirements, finance).

### THE SEAL OF RELIABILITY - ENTRY REQUIREMENTS

- Stated public benefit kind of mission (own definition).
- At least 10 % of the budget coming from private sources (donorship, paying clients).
- NGOs with budget over EUR 12 000 obligation to undergo audit (accounting).
- Complying with legal obligations (updated data in the public register).

### THE STATISTICS OF THE SEAL OF RELIABILITY

Current number of awarded organizations

24

Efficiency of awarded organizations: Cost related to mission vs. Costs related to operations and fundraising

Average revenue increase in fundraising in 2017



